

where the heart is

The first Residential Leaders survey takes us home

We pride ourselves, here at *Interior Design*, not just on the broadest possible coverage of the design world but also on our ever deepening knowledge of specific sectors. Each year, we collect and curate data to form clear pictures of business trends for our top 100 Giants firms, the Rising Giants just behind, and the Giants in hospitality and health care. Now we are focusing on the firms working in the blooming residential sector.

Over the course of several months, we carefully developed our questions for *Interior Design's* first business survey of Residential Leaders. Then we sent them out with high hopes. We weren't disappointed by the results. Nearly 200 firms—massive entities, individual practitioners, and everything in between—responded with detailed information about their business operations.

Because of the diversity of the respondents, we chose to present our list alphabetically rather than by size or work volume. The information we've collected serves as a terrific window onto the residential landscape. Everybody loves a good view! We hope you find it as intriguing and enlightening as we have. However, as committed overachievers, we're already thinking about how to expand and enhance the survey for 2016. If you don't see your firm in these listings, please let us know. You belong here. ➤

A model apartment by Workshop/APD is for its 88 & 90 Lex residential complex in New York.



these 40 firms work on residences valued at \$10 million or more

(Lists are in alphabetical order, not ranked.)

- ACHILLE SALVAGNI ARCHITETTI, Rome
- ALI TAYAR, New York
- ANDRE KIKOSKI ARCHITECT, New York
- ANDREW FRANZ ARCHITECT, New York
- AREEN DESIGN, London
- ARK REZA KABUL ARCHITECTS, Mumbai, India
- BAMO, San Francisco
- BNO DESIGN, New York
- BROMLEY CALDARI ARCHITECTS, New York
- CETRARUDDY ARCHITECTURE, New York
- CREATIVE DESIGN AND MANAGEMENT, Vadodara, India
- DAVID LING ARCHITECT, New York
- DRAKE DESIGN ASSOCIATES, New York
- DUFNER HEIGHES, New York
- FAULKNER DESIGN GROUP, Dallas
- GHISLAINE VIÑAS INTERIOR DESIGN, New York
- H. HENDY ASSOCIATES, Newport Beach, CA
- HARTMAN DESIGN GROUP, Rockville, MD
- ISSI DESIGN, Shanghai
- JEFF ANDREWS-DESIGN, Los Angeles
- JENNIFER POST DESIGN, New York
- JUAN MONTOYA DESIGN, New York
- KAZAKOV DESIGN, Los Angeles
- LAURA BOHN DESIGN ASSOCIATES, New York
- LUCA ANDRISANI ARCHITECT, New York
- MARKZEFF, New York
- MARMOL RADZINER, Los Angeles
- MARWAN AL-SAYED ARCHITECTS, Los Angeles
- MESHBERG GROUP, Brooklyn, New York
- MR CALL DESIGNS, New York
- NERI & HU DESIGN AND RESEARCH OFFICE, Shanghai
- PATRICK TIGHE ARCHITECTURE, Los Angeles
- PHILLIP THOMAS, New York
- ROBERT A.M. STERN ARCHITECTS, New York
- SARA STORY DESIGN, New York
- SMITH FIRESTONE ASSOCIATES, Los Angeles
- STUDIO MARCO PIVA, Milan
- STYLE INTERIOR DESIGN, Irvine, CA
- TEAM HC, Hong Kong
- VERMILION ZHOU DESIGN GROUP, Shanghai



This page: A house in Bern, Switzerland, is by Ali Tayar.

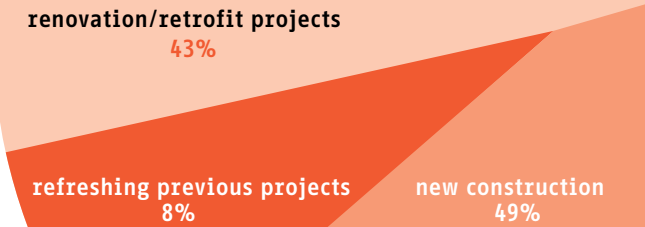
Opposite: An apartment in New York is by Shamir Shah Design. ➔

participating
firms
are expecting
to work on
an average of

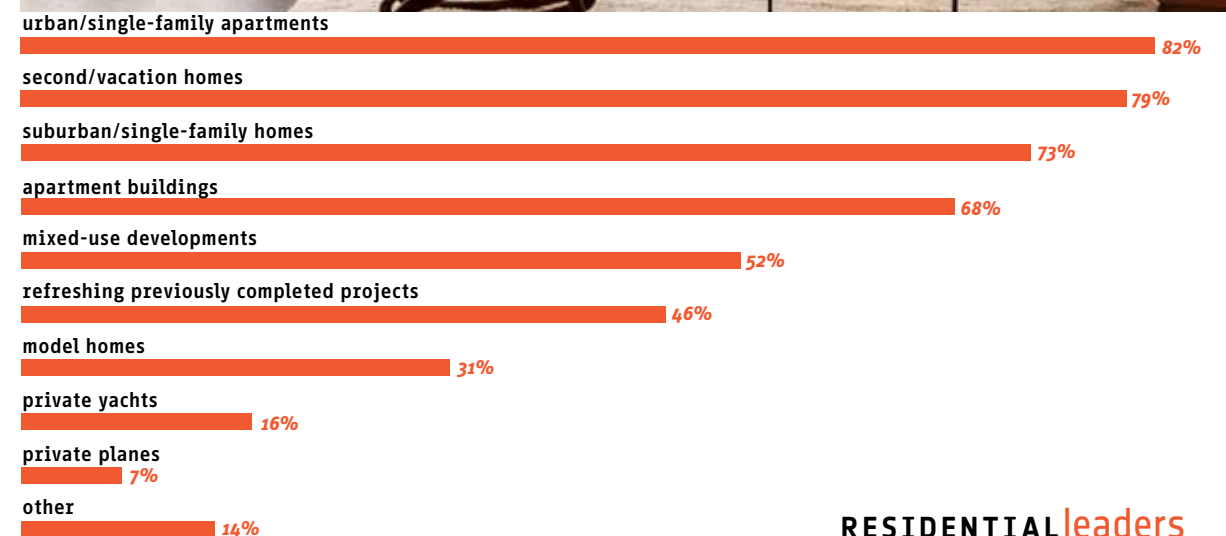
30

residential
projects
for 2015

percentage of total
annual residential
projects per category



types of
residential
design firms
typically
work on



SIMON B. OPLADEN

MANOLO YLLERA

average value of homes designed \$ **16.4** million

- BNO DESIGN, New York
- DIGUISEPPE ARCHITECT, New York
- DIVISION1 ARCHITECTS, Washington
- DRAKE DESIGN ASSOCIATES, New York
- FAWN GALLI INTERIOR DESIGN, New York
- GHISLAINE VIÑAS INTERIOR DESIGN, New York
- GRAY & WALTER, Wilmette, IL
- J BANKS DESIGN GROUP, Hilton Head Island, SC
- JOHANNES TORPE STUDIOS, Copenhagen
- KATHRYN SCOTT DESIGN STUDIO, Brooklyn, New York
- KONO DESIGNS, New York
- LANDAU + KINDELBACHER ARCHITEKTEN INNENARCHITEKTEN, Munich

these firms reported at least

20%

of their projects are refreshing previously completed projects

- McALPINE BOOTH & FERRIER INTERIORS, Nashville
- MONTGOMERY ROTH, Houston
- PATRICK TIGHE ARCHITECTURE, Los Angeles
- PHILLIP THOMAS, New York
- RANDY BROWN ARCHITECTS, Boca Raton, FL
- REBEL DESIGN + GROUP, Marina Del Rey, CA
- ROTTET STUDIO, Houston
- ROWLAND DESIGN, Indianapolis

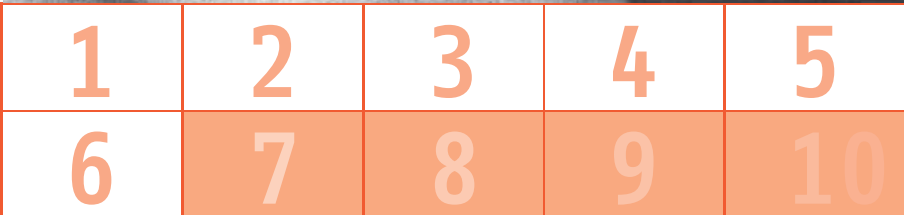
(Lists are in alphabetical order, not ranked.)



on average, each participating firm specified close to

8 million dollars

worth of products for 2015



in addition to designing residential spaces, at least six in 10 firms also work on hospitality, workplace, and retail segments

A house in Los Angeles is by Ghislaine Viñas Interior Design in collaboration with Chet Callahan. ➔

"We're merging hospitality ideas with residential concepts" —BG Studio International



2/3

of firms are also optimistic about the growing hospitality segment

Rottet Studio designed the Viking Star cruise ship. ➔

30 firms are designing private yacht and private plane interiors

(Lists are in alphabetical order, not ranked)

- ACHILLE SALVAGNI ARCHITETTI, Rome
- ALI TAYAR, New York
- AMB DESIGN, Salt Lake City
- BAMO, San Francisco
- BARLISWEDLICK ARCHITECTS, New York
- BG STUDIO INTERNATIONAL, New York
- CHRISTINE MARKATOS DESIGN, Los Angeles
- CLODAGH, New York
- DECOR BY GUILLAUME GENTET, New York
- DRAKE DESIGN ASSOCIATES, New York
- DUFNER HEIGHES, New York
- FEDERICO DELROSSO ARCHITECTS, Milan
- JENNIFER POST DESIGN, New York
- JUAN MONTOYA DESIGN, New York
- LANDAU + KINDELBACHER ARCHITEKTEN
- INNENARCHITEKTEN, Munich

- MARC-MICHAELS INTERIOR DESIGN, Winter Park, FL
- MARKZEFF, New York
- MARMOL RADZINER, Los Angeles
- MOJO STUMER ASSOCIATES, Greenvale, NY
- ODADA, San Francisco
- PATRICK TIGHE ARCHITECTURE, Los Angeles
- PHILLIP THOMAS, New York
- PIERCE ALLEN, New York
- REBEL DESIGN+GROUP, Marina Del Rey, CA
- ROBERT PASSAL INTERIOR DESIGN & ARCHITECTURE, New York
- ROTTET STUDIO, Houston
- SUSAN MARINELLO INTERIORS, Seattle
- SMITH FIRESTONE ASSOCIATES, Los Angeles
- STUDIO MARCO PIVA, Milan
- TEAM HC, Hong Kong

8 in 10

firms are **very bullish** about the residential market for the near future

RESIDENTIAL leaders

Related

“Luxury and excellent branding”

“Its design execution”

“Great high-end projects”

“Outside-of-the-box thinking”

“Devotion to quality projects”

the residential real estate developer or owner most desired to work with, and why

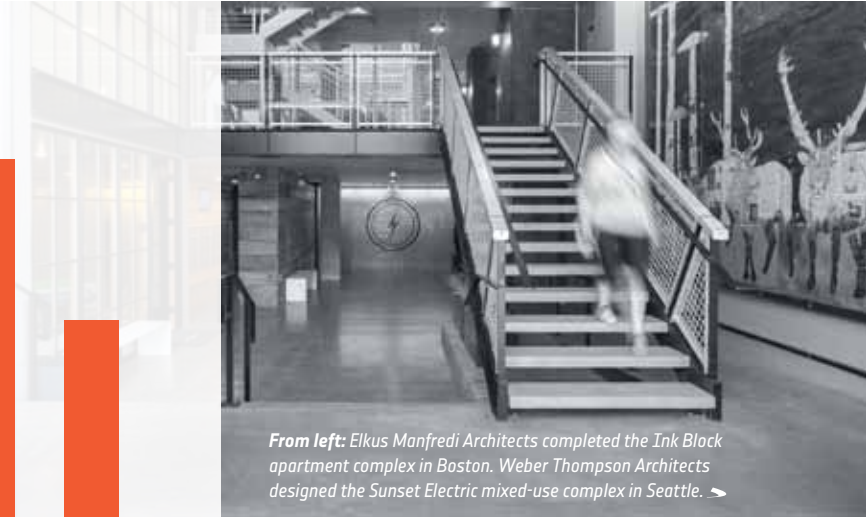
Ian Schrager

“Forward-thinking and brilliant”

“He values the design impact of a project”

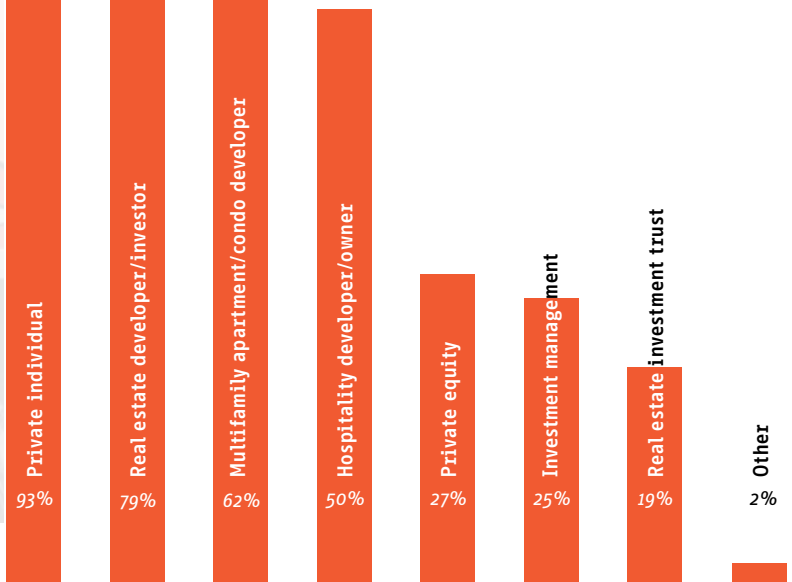
“His vision”

“He seems to really live the design process”



From left: Elkus Manfredi Architects completed the Ink Block apartment complex in Boston. Weber Thompson Architects designed the Sunset Electric mixed-use complex in Seattle. ➤

types of residential clients worked with in the past two years



RESIDENTIAL **leaders**



A Hong Kong residence is by Team HC. ➔

overseas firms working on new-construction projects

ACHILLE SALVAGNI ARCHITETTI, Rome
 ÁLVAREZ-DÍAZ & VILLALÓN, San Juan, Puerto Rico
 ARK REZA KABUL ARCHITECTS, Mumbai, India
 CREATIVE DESIGN AND MANAGEMENT, Vadodara, India
 ESRAWE STUDIO, Mexico City
 FEDERICO DELROSSO ARCHITECTS, Milan
 GIRALDI ASSOCIATES ARCHITECTS, Florence, Italy
 ISSI DESIGN, Shanghai
 JOHANNES TORPE STUDIOS, Copenhagen
 LANDAU + KINDELBACHER ARCHITEKTEN
 INNENARCHITEKTEN, Munich
 NERI & HU DESIGN AND RESEARCH OFFICE, Shanghai
 OLEG KLODT ARCHITECTURE & DESIGN, Moscow
 STEVE LEUNG DESIGNERS, Hong Kong
 STUDIO MARCO PIVA, Milan
 TEAM HC, Hong Kong
 VERMILION ZHOU DESIGN GROUP, Shanghai

RESIDENTIAL leaders

- AIDLIN DARLING DESIGN
 ALEXANDER GORLIN ARCHITECTS
 ALEXANDER PURCELL RODRIGUES DESIGN
 ALI TAYAR
 AMB DESIGN
 ANDRE KIKOSKI ARCHITECT
 ANDREW FRANZ ARCHITECT
 ARCHITECTURE IN FORMATION
 AREEN DESIGN
 BAMO
 BG STUDIO INTERNATIONAL
 BNO DESIGN
 BROMLEY CALDARI ARCHITECTS
 CDC DESIGNS
 CETRARUDDY ARCHITECTURE
 CHAMPALIMAUD
 CHRISTINE MARKATOS DESIGN
 DAN BRUNN ARCHITECTURE
 DARLENE MOLNAR
 DAS ARCHITECTS
 DAVID LING ARCHITECT
 DEBORAH BERKE PARTNERS
 DESAI/CHIA ARCHITECTURE
 DIGUISEPPE ARCHITECT
 DIVISION1 ARCHITECTS
 DRAKE DESIGN ASSOCIATES
 DUFNER HEIGHES
 DUST
 ELKUS MANFREDI ARCHITECTS
 ENVIRONETICS
 FAULKNER DESIGN GROUP
 FAWN GALLI INTERIOR DESIGN
 FOGARTY FINGER
 FORUM ARCHITECTURE & INTERIOR DESIGN
 FXFOWLE ARCHITECTS
 H. HENDY ASSOCIATES
 HARTMAN DESIGN GROUP
 HERNANDEZ GREENE
 HUFFT PROJECTS
 J BANKS DESIGN GROUP
 JAKLITSCH/GARDNER ARCHITECTS
 JEFF ANDREWS-DESIGN
 JENNIFER POST DESIGN
 JENSEN ARCHITECTS
 JESSICA HELGERSON INTERIOR DESIGN
 JOHN DAVID EDISON INTERIOR DESIGN
 JONES I HAYDU
 JORGE MASTROPIETRO ARCHITECTS ATELIER
 JUDD BROWN DESIGN
 KATCH ID
 LUCA ANDRISANI ARCHITECT
 MARC-MICHAELS INTERIOR DESIGN
 MARKZEFF
 MARMOL RADZINER
 MARPILLERO POLLAK ARCHITECTS
 MAYFIELD AND RAGNI STUDIO
 MARWAN AL-SAYED ARCHITECTS
 McALPINE BOOTH & FERRIER INTERIORS
 McINTOSH PORIS ASSOCIATES
 MESHBERG GROUP
 MESSANA O'RORKE
 MICHELLE PHEASANT DESIGN
 MONTGOMERY ROTH
 MORRISON DILWORTH + WALLS
 ODADA
 OLSON KUNDIG
 OSMOSE
 PATRICK AHEARN
 PATRICK TIGHE ARCHITECTURE
 PHILLIP THOMAS
 PIERCE ALLEN
 RD JONES & ASSOCIATES
 RANDY BROWN ARCHITECTS
 REBEL DESIGN + GROUP
 REDDYMADE DESIGN
 RICHARD MEIER & PARTNERS ARCHITECTS
 ROBERT A.M. STERN ARCHITECTS
 ROGERS PARTNERS ARCHITECTS+URBAN DESIGNERS
 ROTTET STUDIO
 ROWLAND DESIGN
 ROWLAND + BROUGHTON
 SARA STORY DESIGN
 SHAMIR SHAH DESIGN
 SLADE ARCHITECTURE
 SLIFER DESIGNS
 SMITH FIRESTONE ASSOCIATES
 SPAN ARCHITECTURE
 SPECHT HARPMAN ARCHITECTS
 SPG ARCHITECTS
 STEPHEN B. JACOBS GROUP/ANDI PEPPER
 INTERIOR DESIGN
 STUDIO LIBESKIND
 STUDIO SARAH WILLMER ARCHITECTURE
 STYLE INTERIOR DESIGN
 SUSAN MARINELLO INTERIORS
 TOKERUD & CO.
 2MICHAELS
 VICTORIA HAGAN INTERIORS
 WALDROP + NICHOLS STUDIO
 WEBER THOMPSON ARCHITECTS
 WORKSHOP/APD

(Lists are in alphabetical order, not ranked.)

**responding firms specifying artwork
also specify at least
\$12 million worth of products
annually**

- ACHILLE SALVAGNI ACHITETTI, Rome
- ANDRE KIKOSKI ARCHITECT, New York
- AREEN DESIGN, London
- BNO DESIGN, New York
- CDC DESIGNS, Costa Mesa, CA
- DRAKE DESIGN ASSOCIATES, New York
- FAULKNER DESIGN GROUP, Dallas
- FXFOWLE ARCHITECTS, New York
- JENNIFER POST DESIGN, New York
- JONES I HAYDU, San Francisco
- MARC-MICHAELS INTERIOR DESIGN, Winter Park, FL
- MARKZEFF, New York
- PATRICK TIGHE ARCHITECTURE, Los Angeles
- RD JONES & ASSOCIATES, Baltimore
- RANDY BROWN ARCHITECTS, Boca Raton, FL
- ROWLAND + BROUGHTON, Aspen, CO
- SMITH FIRESTONE ASSOCIATES, Los Angeles
- STEPHEN B JACOBS GROUP/ANDI PEPPER INTERIOR DESIGN, New York
- STYLE INTERIOR DESIGN, Irvine, CA
- 2MICHAELS, New York

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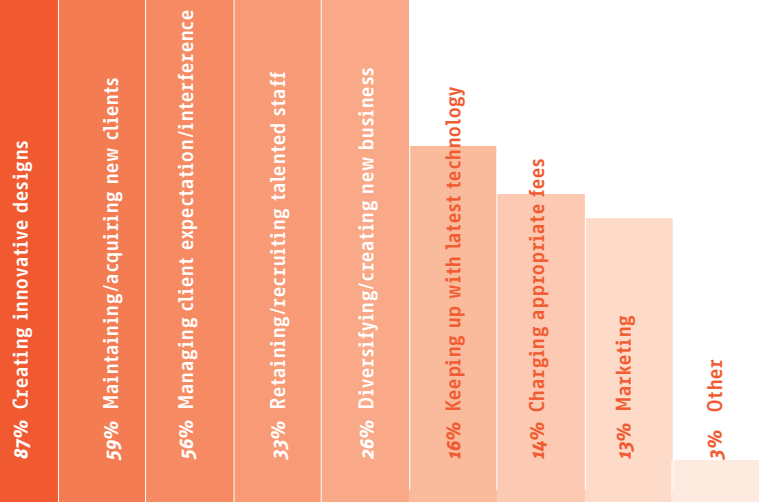
From left: A San Francisco apartment is by ODADA. An apartment in New York is by Jennifer Post Design. ➔

"We're seeing investment in art, urban outdoor space, luxury fixtures and finishes, even in rental buildings" **—Floss Barber**



overwhelmingly,
firms say their
biggest strength
is creating
innovative designs

firms' top three strengths



84%
of firms specify artwork

RESIDENTIAL leaders

FROM LEFT: MATTHEW MILLMAN; ANTOINE BOOTZ



"The younger generation is more interested in unique, smaller spaces that are environmentally friendly"
 —**2Michaels**

"Wellness and a healthy lifestyle are increasingly becoming part of the conversation during the design and construction process"
 —**Smith Firestone Associated**



"We're seeing an increased desire for hospitality/conciergelike environments with enhanced amenities: pet spas, Wi-Fi connectivity, remote technology, security, energy efficiency"
 —**Elkus Manfredi Architects**

"Our goal is insuring quality and meaningful residential design is equitably available, and expanding beyond known building material typologies to integrate advances in science and technology and a better living experience"
 —**Span Architecture**

Clockwise from top left: Dan Brunn Architecture designed this house in Los Angeles. A house on Fire Island, New York, is by Bromley Caldari Architects. An apartment in New York is by Markzeff.

CLOCKWISE FROM TOP LEFT: BRANDON SHIGETA; MIKIKO KITUYAMA; ERIC LAIGNEL

RESIDENTIAL leaders